Getting projects better done!
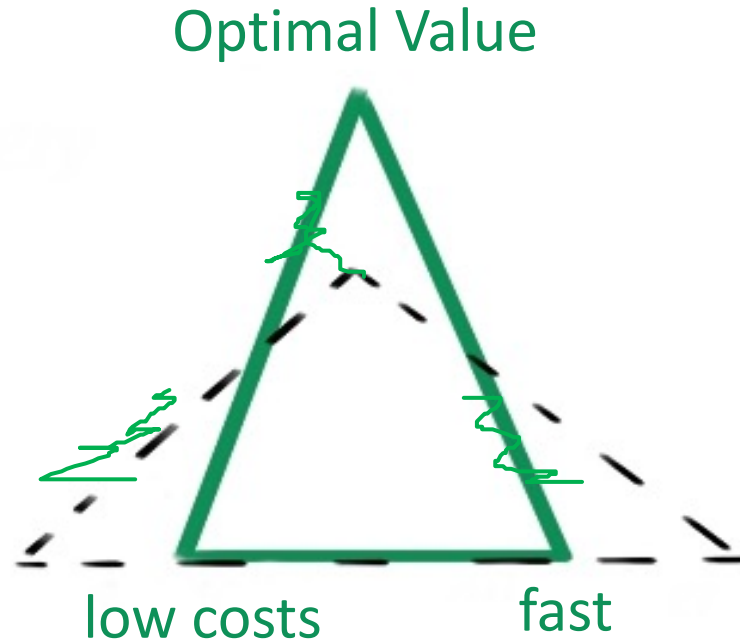
Successful. Together. Happy.

AGILean – the management framework

Advantage of AGILean

Optimal Value

low costs   fast

References

We are proud of the successful use of AGILean with these customers.

AGILean GmbH since 2016

Experienced Coach Team

Heinz Erretkamps
Inventor AGILean
Coach & Trainer

Prof. Dr. Volkmar Langer
Director Academy

Jürgen Menhart
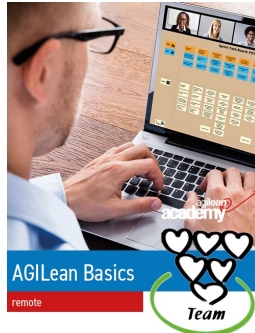Coach

Frank Gerich
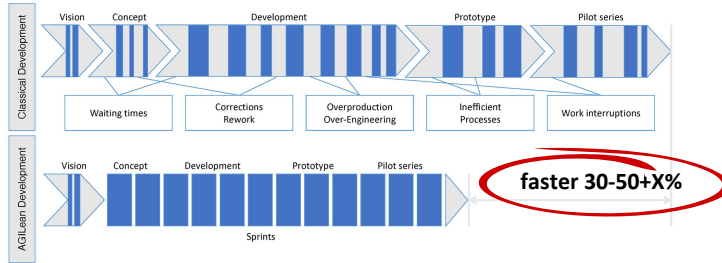Coach & Trainer

Guénola Langenberg
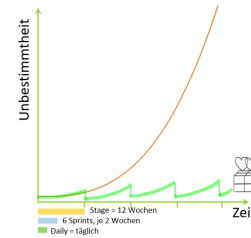AGILean Coach

Julia Robinson
Coach & Trainer

AGILean Academy

AGILean Basics
remote
Team

AGILean Master
remote

AGILean Product Owner
remote
POT

AGILean Coach
remote

agilean

AGILean-**Routines** for performance in development

1. Lean – focus on customer value
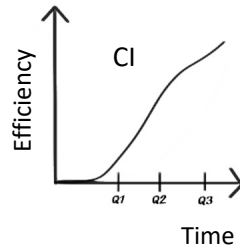

faster 30-50+X%
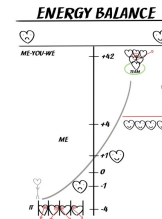
2. Agility - Effectiveness

optimal results

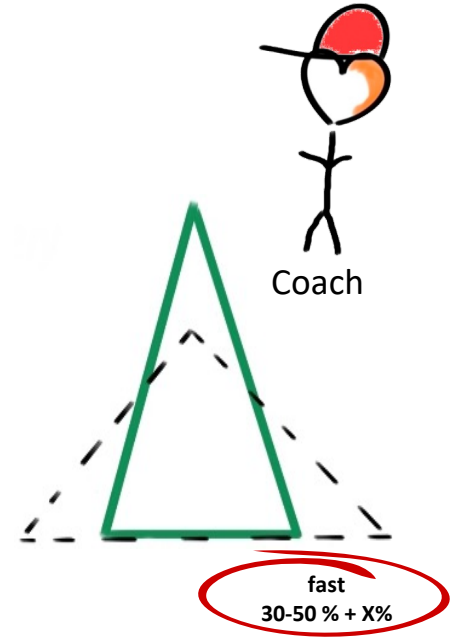## 3. Continuous Improvement

lower costs

4. Team Flow

productive

1. Lean – focus on customer value

Sequenced development minimizes unproductive work

Classical Development

| Vision | Concept | Development | Prototype | Pilot series |

| Waiting times | Corrections Rework | Overproduction Over-Engineering | Inefficient Processes | Work interruptions |

AGILean Development

| Vision | Concept | Development | Prototype | Pilot series |

Sprints

Coach

fast
30-50 % + X%
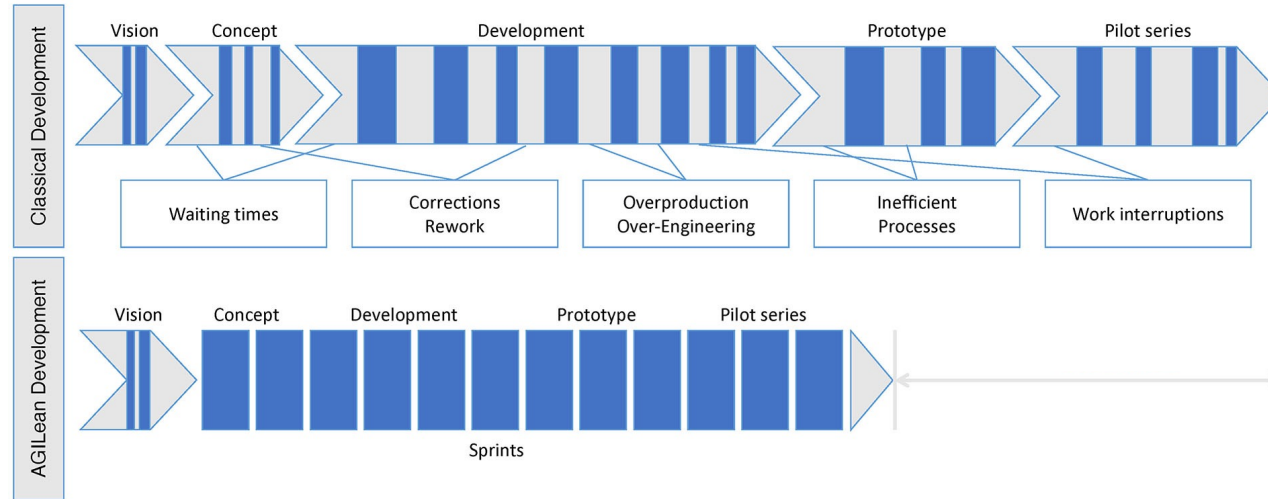
KPI
Teams deliver 80% of promised results every 14 days

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2. Agility - Effectiveness
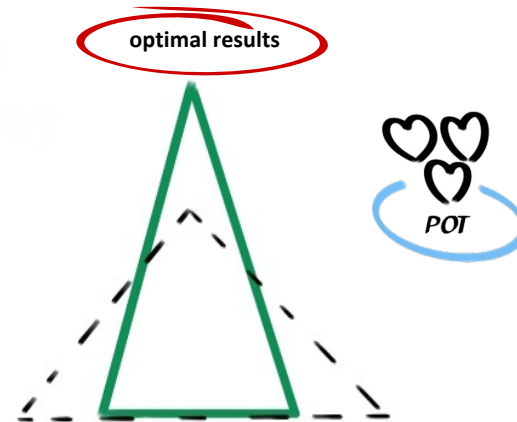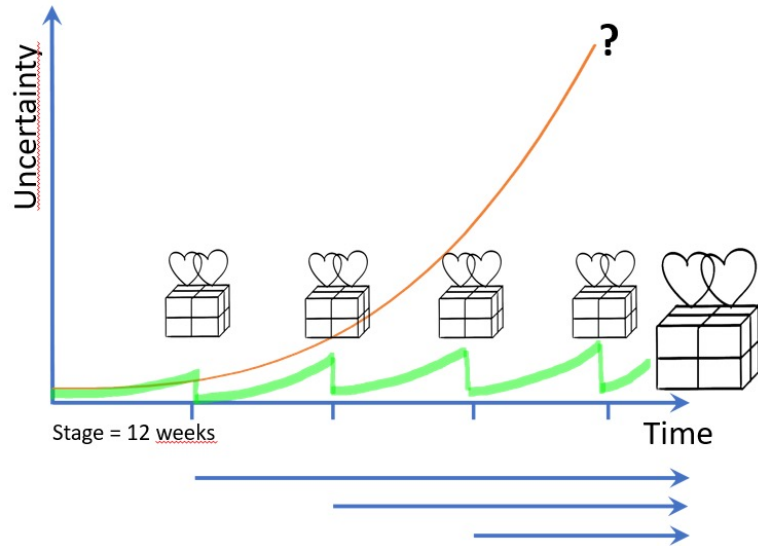
Rolling sequenced result planning

KPI
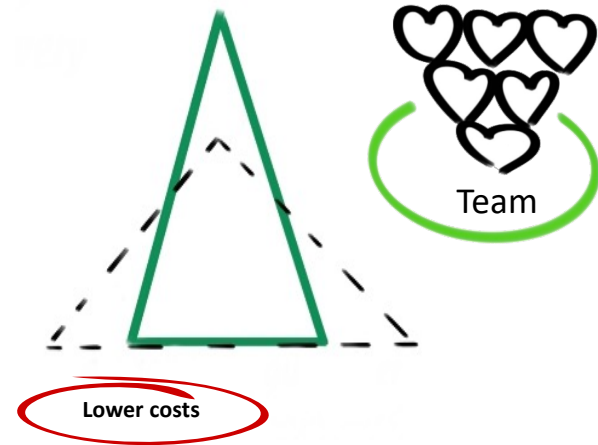The product owner team defines and prioritized the «right» results for each sprint

3. CI - Efficiency

Continuous improvement becomes a sequenced routine

KPI
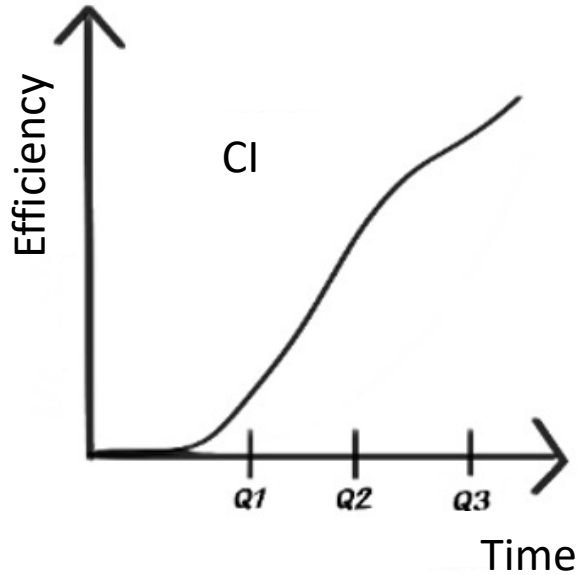
The team implements actions to improve their routines every 14 days

4. Teams in flow - the energy booster

Positive energy is the premise for creativity and productivity
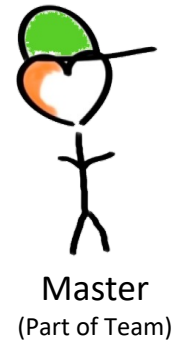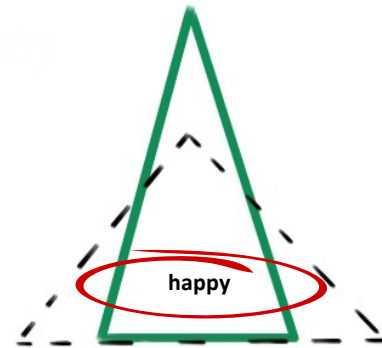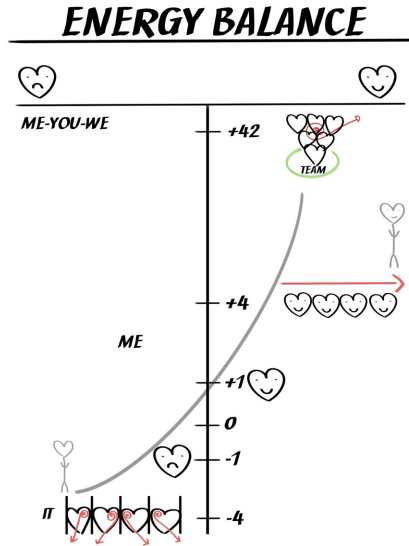
KPI
The team implements actions to improve / maintain energy flow every 14 days

Value creation – together, successful, happy

«Zauberlächeln»

Value

low costs   fast

successful

Value — Customer
Profit — Business
Meaning — Innovation
Identity Joy — Team

happy
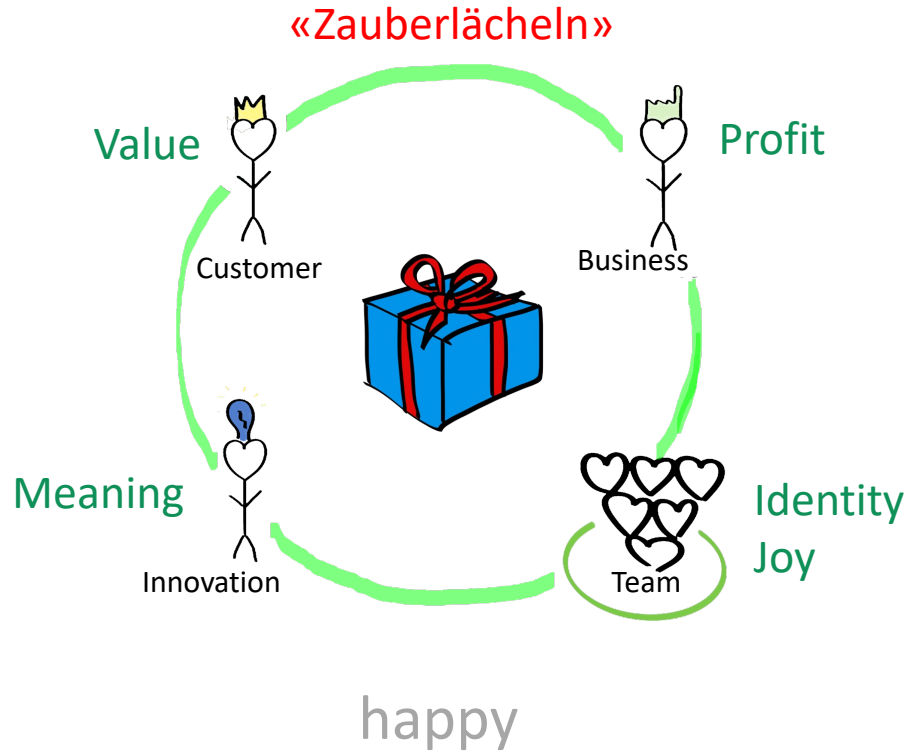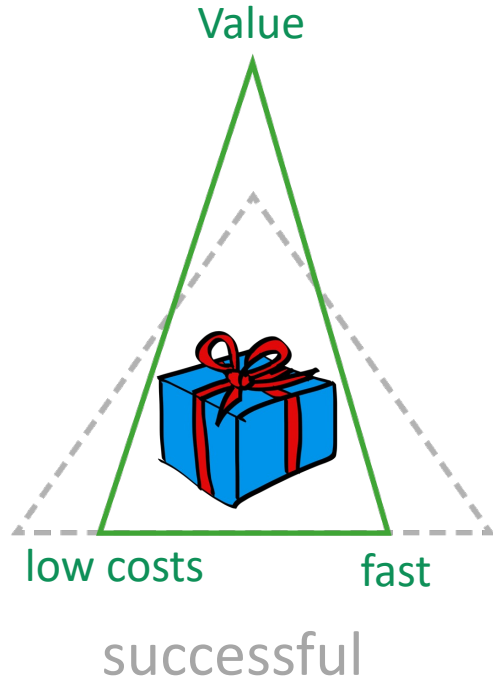
«delivery machine» - Wall of Fame

Teams deliver 80% of committed results every 14 days

Extract of a project board

AGILean philosophy

Tools & Methods

Stage Result Board

Sprint Task Board

Practices

Results Demonstration in sequences

Continuous Improvement

Principles

Agile work, Lean control

Transparency through Visualization

Values

Human Image

Common WHY

Team Commitment

Everyone is intrinsically motivated

Everyone is doing their best in the given situation
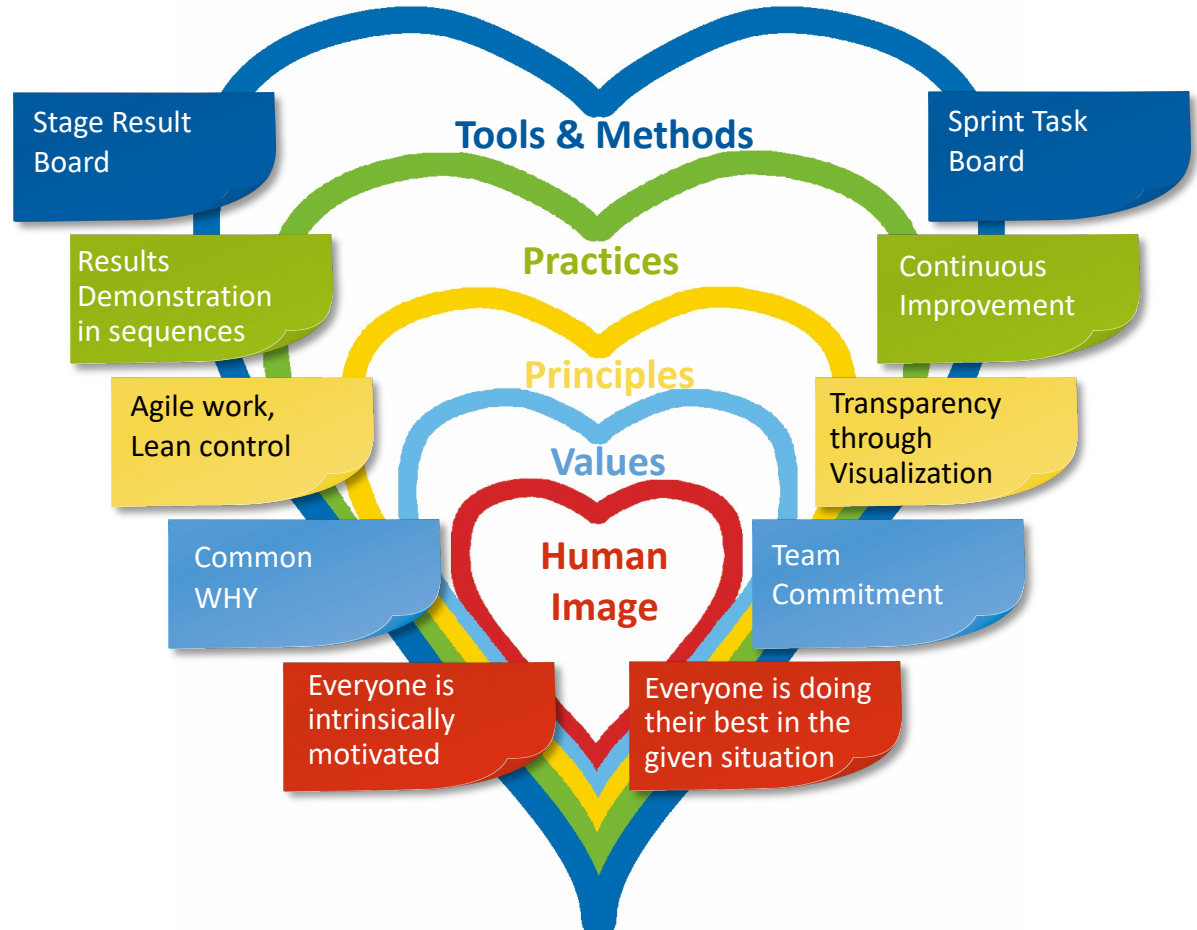
Attitude and environment determine behavior!

attitude

Environment
(given situation)

behaviors

development of potential
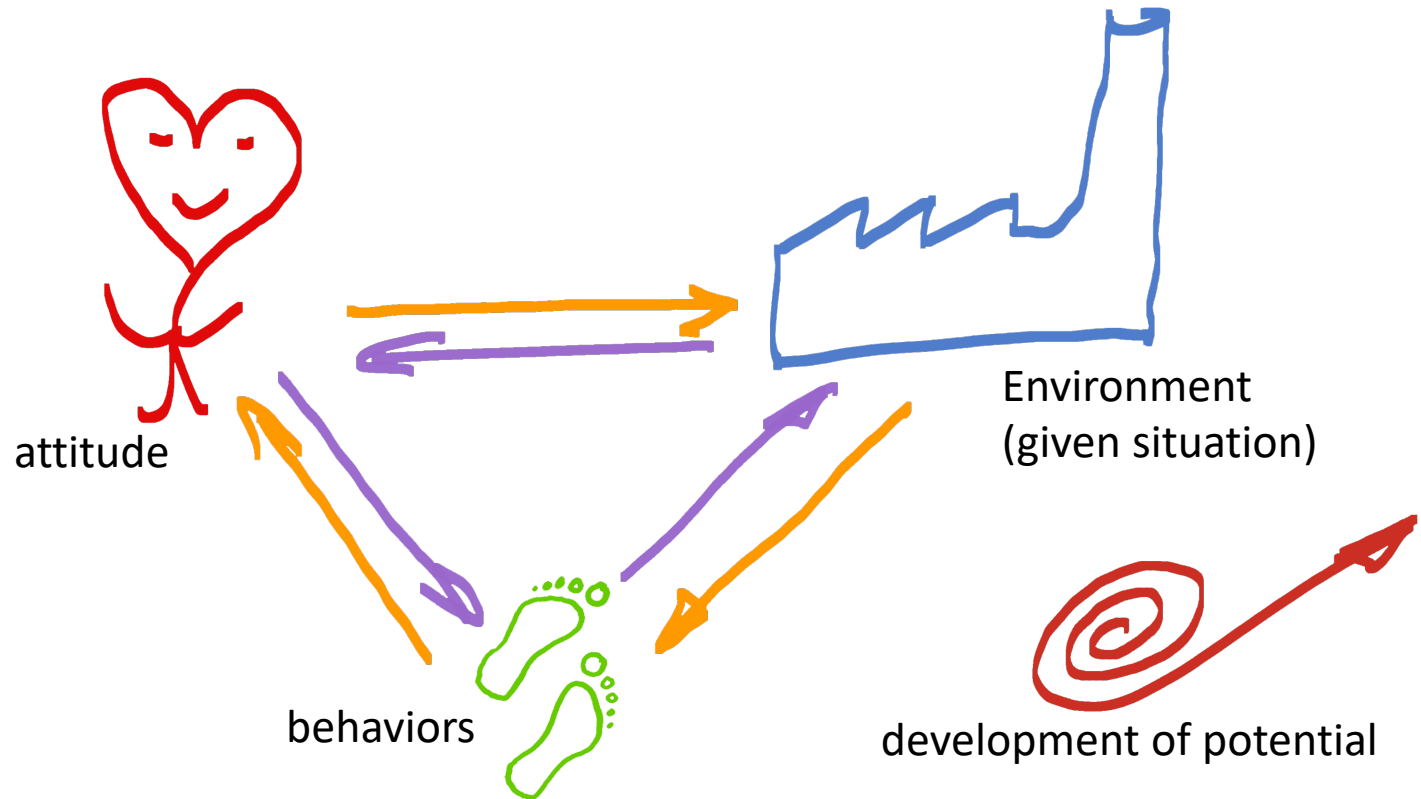
Managing uncertainty
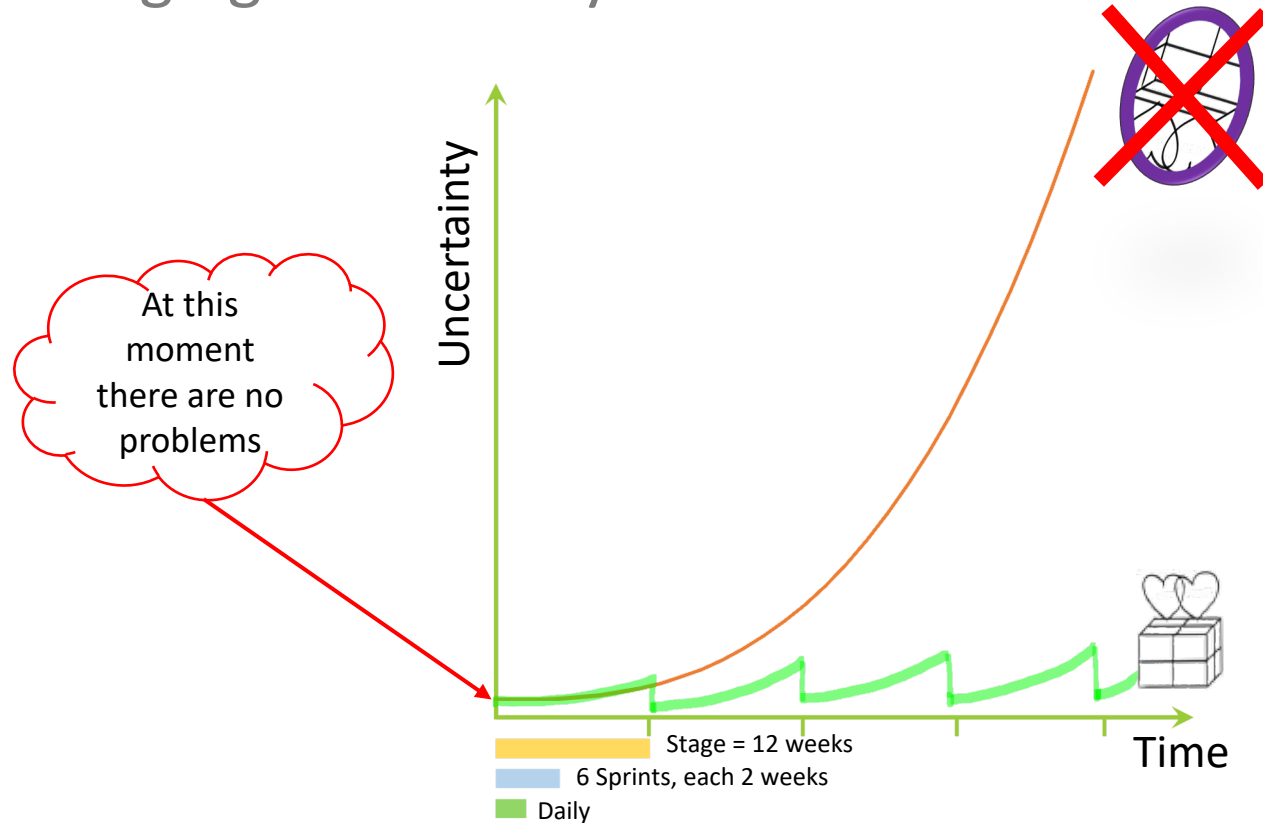
Lean controlling & agile working
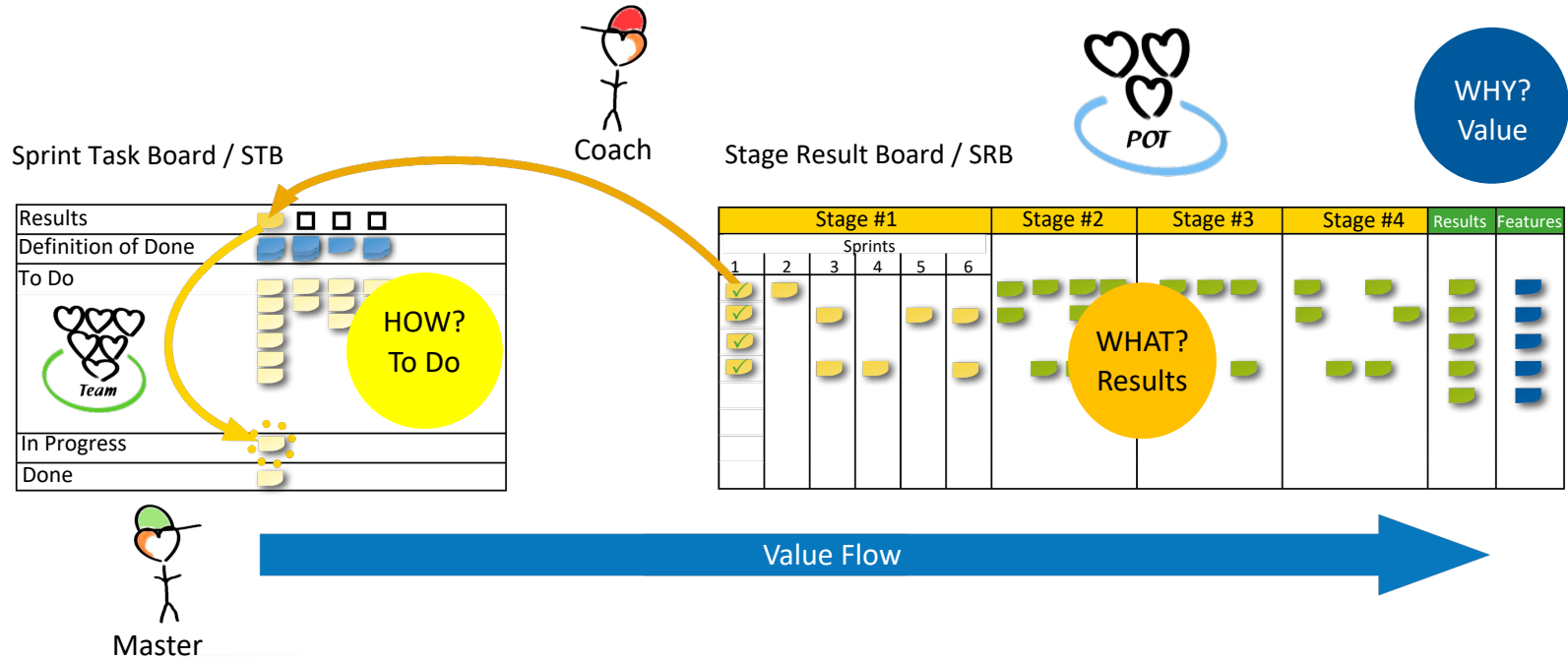
Roles/mandates

Leadership

Why?
What?
When?

- defines results
- approves budgets
- manages risks

Business
Customer   Expert

POT
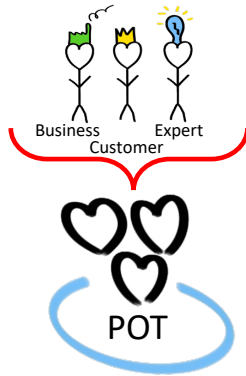
Organisational Flow

Applies AGILean
Securing CI*

- supports projects:
  - protect & guide
  - gives orientation
  - solves conflicts

Coach

*Continous improvement

Sense
Identity
Joy

Value   Profit

Team

Execution

How?
How many?
Delivers results

- self-organized
- commited
- creates value
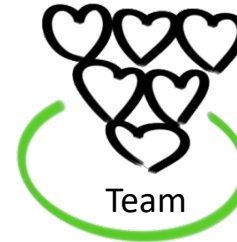
Team Flow

Applies AGILean
Securing CI*

- supports team:
  - in AGILeans'
    everyday life
  - solves conflicts

Master
(Part of execution team)

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Sprint ceremonies

Stage (12 weeks)

❶ Sprint Sprint Sprint Sprint Sprint Sprint

Sprint-transition

Sequence

Stage = 12 weeks

6 Sprints, each 2 weeks

Daily

❶ **Project Setup**
no timebox,
Coach & POT

❷ **Conclave**
every 14 days, no time-box, Coach & POT

❸ **Sprint planning**
every 14 days, timebox-
2 h, Coach, POT, Team

❹ Dailies ❺ ❻ ❼

❹ **Daily**
timebox- 15 min,
Coach, Team, Master

❺ **Demonstration**
every 14 days, timebox-
2 h, Coach, Team, POT

❻ **Retrospective**
Every 14 days, timebox-
1h , Coach, Team, POT*

*possibly

❼ **Celebration**

Time requirement:
about 10 %

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Stage transition ceremonies

Team boards

Team Sprint Task Board

	Pris High		Pris Low	
Results Will be delivered				
Definition of done				
To Do				
Disruption				
In Process				
Waiting				
Done				
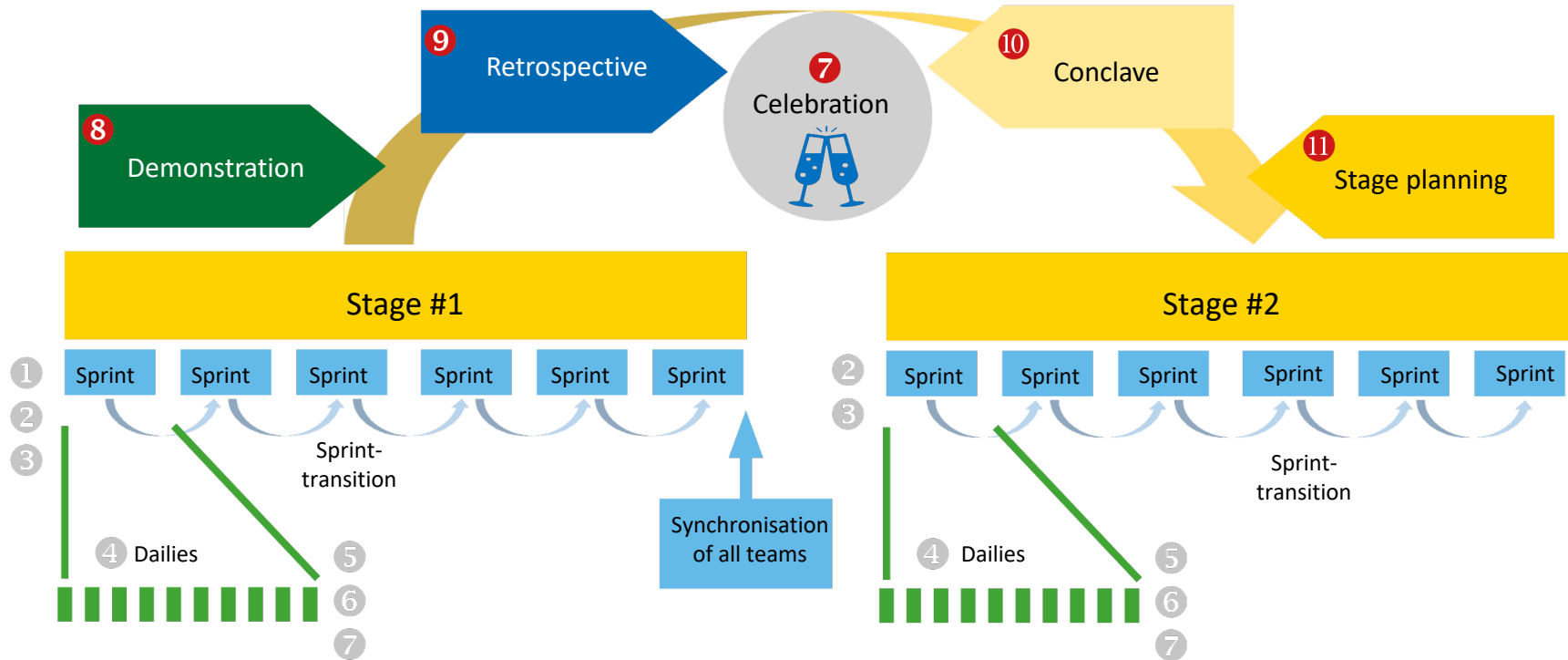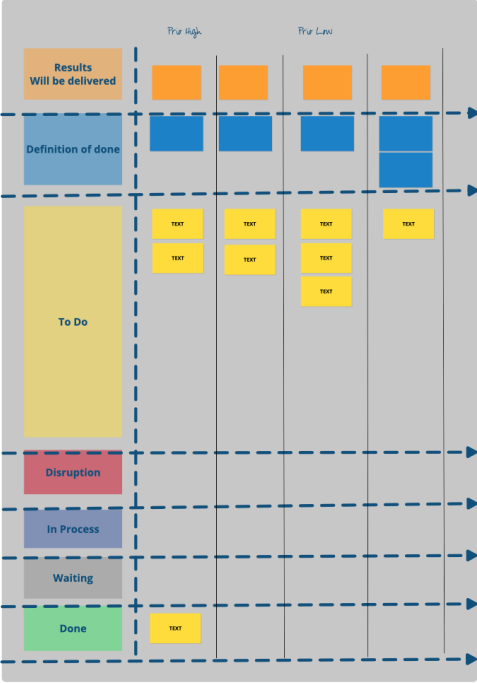
Sprint Result Board

Stage 1 · Milestone

Sprint 1	Sprint 2	Sprint 3	Sprint 4	Sprint 5	Sprint 6	Stage Results

Sprint Results
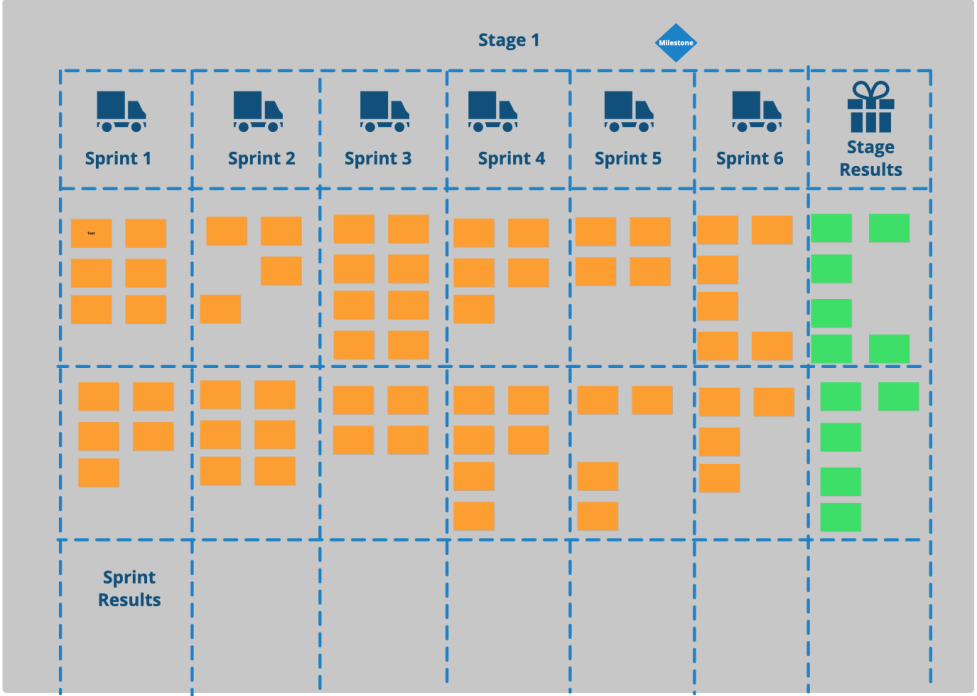
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Stage Result Board
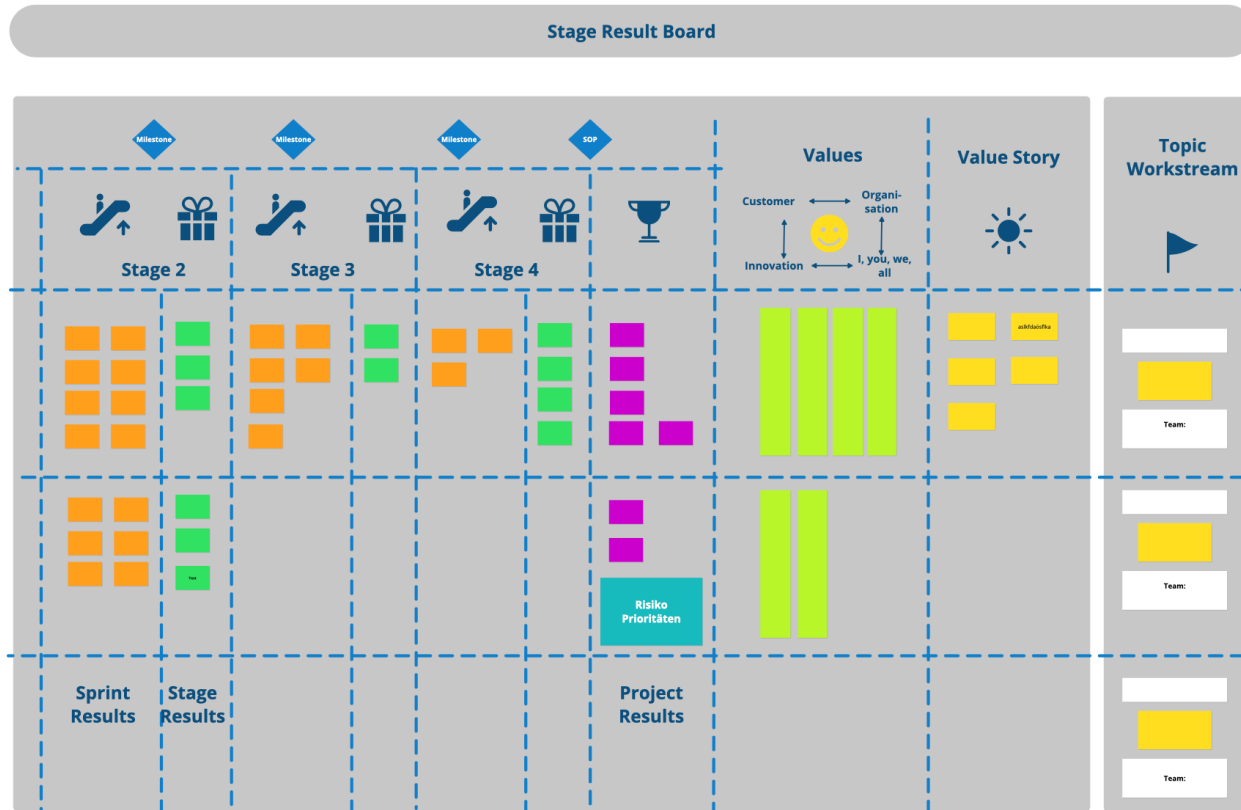
The AGILean transformation.

GO

0

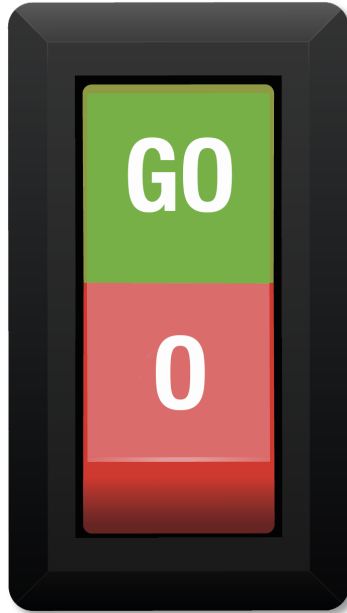| Planned results are delivered every 2 weeks.	Highly motivated team is trained and works AGILean.	The project progress is delivered every 12 weeks.	Ruthless transparency at all levels.	Development of AGILean competence in the company and of the employees.
Planning instead of delivering results. Stress towards the end of the project.	No standardized method at the execution level.	PowerPoint battles at Gate Reviews.	Flying blind in the projects.	Long-term dependence on external consultants.

Figures from experience:
> Project time cut in half, 10-30 % cheaper
> Result delivery rate every two weeks higher than 80 %
> 180 successful projects
> 13 years of experience in AGILean project management

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Pillars of product development – lean and agile

AGILean Product Development

Principles

- Transparency
- Short Iterations
- Cooperation
- Continuous increase of value

Roles

- Interdisciplinary Development Team
- Product Owner Team
- AGILean Coach / Master
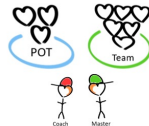
Tools

- Product Vision und Product Story
- Stage Result Board
- Sprint Task Board

Ceremonies

- Sprint Planning
- Daily Meeting
- Demonstration
- Retrospective

Our offer: The four modules of AGILean

Project Management Method

Software-Module

digital collaboration

Coaching

implementation support for a specific project

Training

AGILean Method, Roles

The implementation of AGILean in your company

PHASE A
AGILean-
Assessment

1. Processes and structures are analyzed.
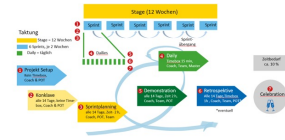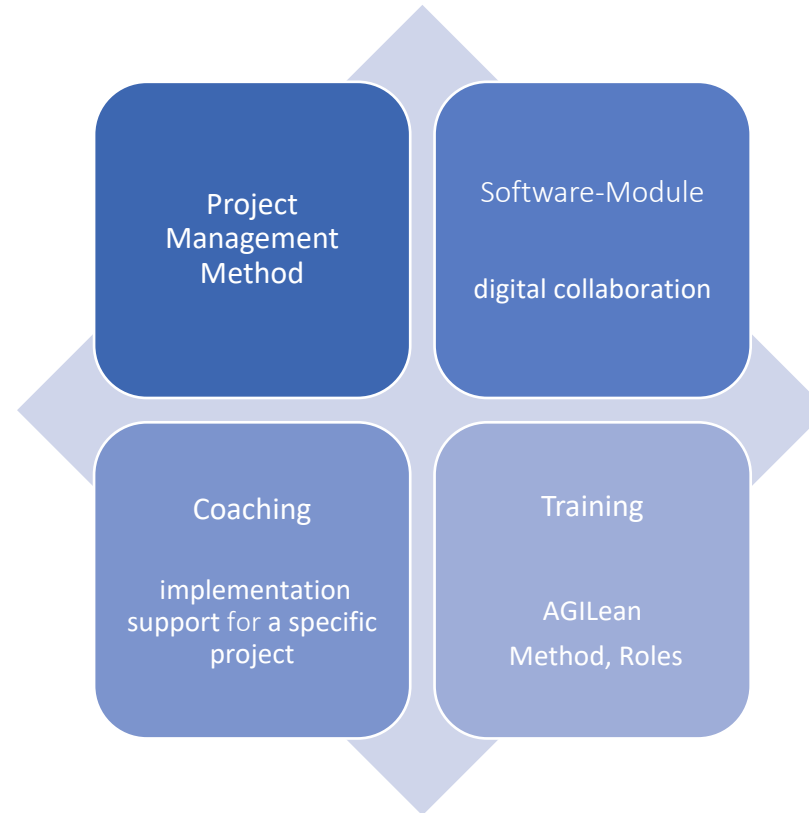2. A pilot project and the team are defined.
3. An individual concept is developed.

PHASE B
AGILean-
Setup

4. AGILean elements are communicated to the project team and are trained.
5. AGILean project setup is structured. The responsible management is involved.
6. Sprint 1 is planned and its results are presented by the project team.
7. After that, improvement opportunities are implemented in the next sprints (every 2 weeks).

PHASE C
The first
Stage

8. AGILean development takes place in real working.
9. In the first stage transition, the results are demonstrated.
10. Necessary changes are implemented and coordinated, and this continuously.
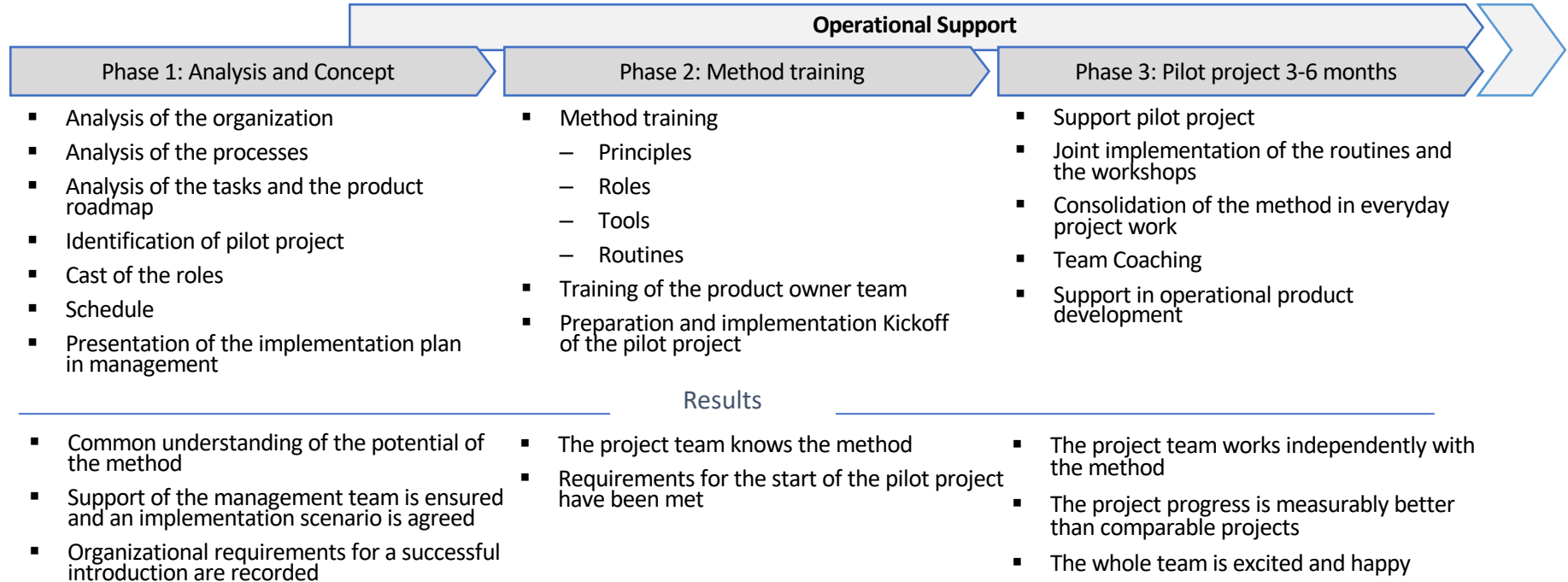
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Pricing AGILean Implementation

An introductory scenario includes all four AGILean building blocks:

- AGILean project management method
- Software module for digital collaboration
- Introduction and coaching for a specific project
- Training of the AGILean methodology to develop the competence in your organization

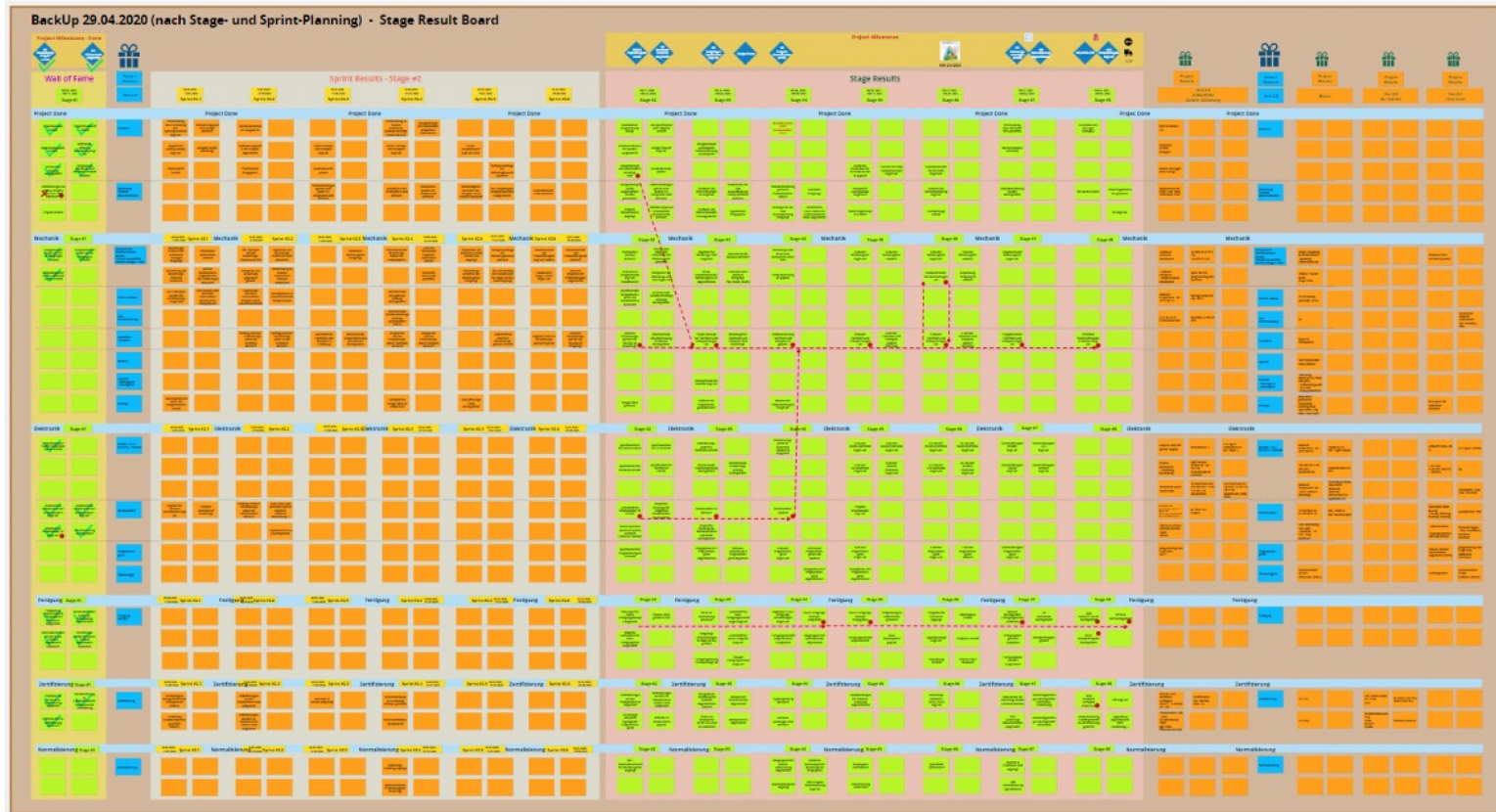Price range for six-month support - 50k€ to 80k€

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AGILean Implementation

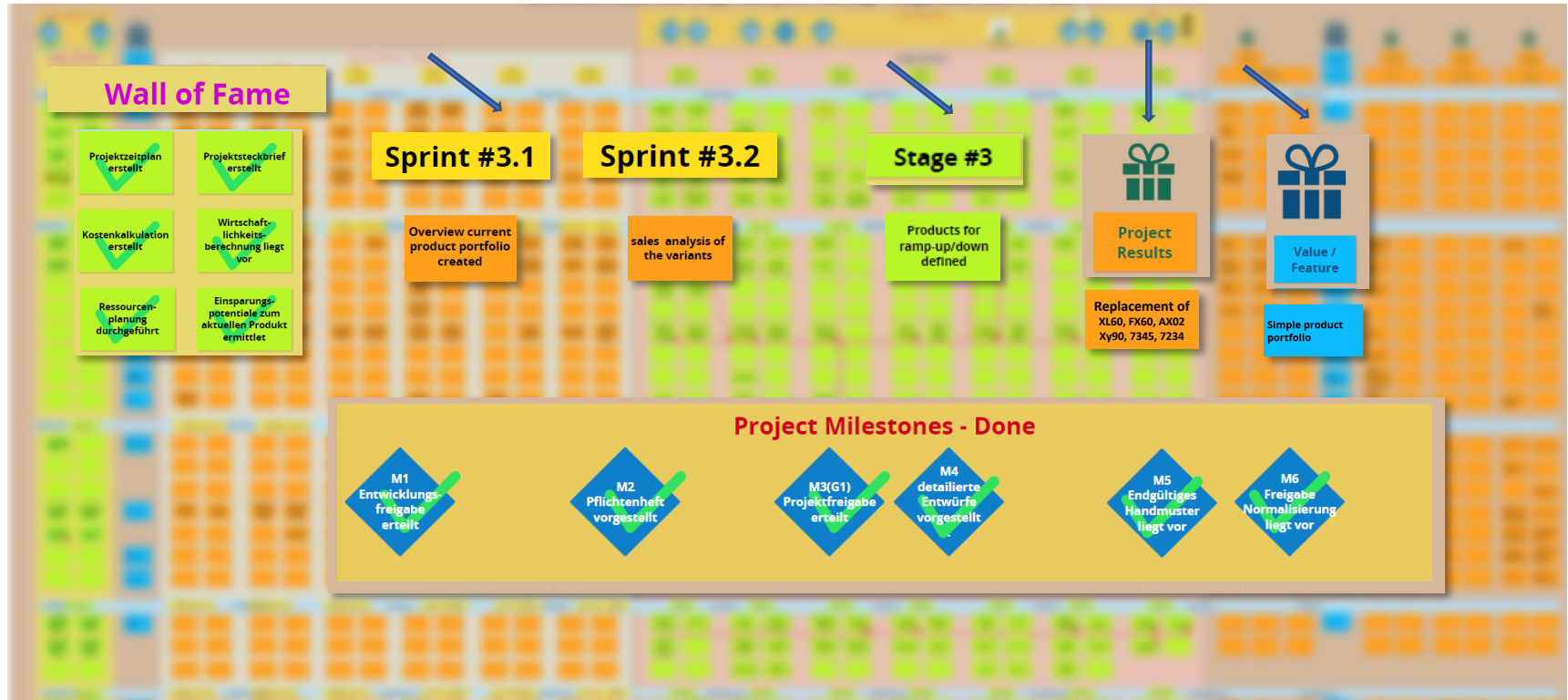The project proposal includes a 3-phase introduction of the method and accompanying operational support for the team.

Operational Support

Phase 1: Analysis and Concept	Phase 2: Method training	Phase 3: Pilot project 3-6 months

- Analysis of the organization
- Analysis of the processes
- Analysis of the tasks and the product roadmap
- Identification of pilot project
- Cast of the roles
- Schedule
- Presentation of the implementation plan in management

- Method training
  - Principles
  - Roles
  - Tools
  - Routines
- Training of the product owner team
- Preparation and implementation Kickoff of the pilot project

- Support pilot project
- Joint implementation of the routines and the workshops
- Consolidation of the method in everyday project work
- Team Coaching
- Support in operational product development

Results

- Common understanding of the potential of the method
- Support of the management team is ensured and an implementation scenario is agreed
- Organizational requirements for a successful introduction are recorded

- The project team knows the method
- Requirements for the start of the pilot project have been met

- The project team works independently with the method
- The project progress is measurably better than comparable projects
- The whole team is excited and happy

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AGILean trainings

AGILean in real work

Management Overview of achieved project results

Contact

Heinz Erretkamps, CEO AGILean GmbH

Together with our team we are happy to be there for you.
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XING: Heinz Erretkamps

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